



Corporate Relocation

Case Study

PTS Consulting successfully relocates one of Europe's leading financial institutions into ICBC Tower in Hong Kong.

The Client:

The Client is a European commercial bank with firm roots in North Rhine-Westphalia, Germany's largest federal state. It is one of Germany's leading financial services providers and is an influential player in global financial markets. In addition to its head office in Düsseldorf and branch offices in European cities, the client also maintains branches in Hong Kong, New York, Shanghai, Singapore, Sydney, Tokyo and Toronto.



The Challenge:

Having acquired 15,000 square foot of new office space in ICBC Tower in Hong Kong, the Client engaged PTS Consulting to provide IT Project Management and Technical Consultancy Services, as well as IT infrastructure design for the relocation from the Client's previous offices. The scope included:

- Complete user relocation to new office of 20 traders and maximum capacity fit out for 60 back office staff
- Project Management of design and fit out of five conference rooms and reception area
- IT Infrastructure design of Data Centre located on site with 20 cabinet equivalent and 3 patch frames
- Design and implementation of new Data Network which included LAN, a MAN link between the new and old offices to facilitate user migration, and the WAN links migration between the client offices Globally
- Migrate and augment the Voice System including PBX and Dealer Voice System
- Established IT related BCP requirements

This large project involved a complicated series of business rationalisations and migrations in an aggressive four month programme. The primary objective was to significantly reduce operating costs and risks, improve customer service and avoid unnecessary expenditure through retention of legacy properties.

The Solution:

Having successfully designed and managed the implementation of the core IT infrastructure, Voice and Data Network into the Client's latest building in Tokyo, PTS Consulting had already established a strong working knowledge of the Client's IT standards and processes and was able to utilise this efficiently in Hong Kong. The Hong Kong team provided overall IT infrastructure procurement and project management, including QA roles in Structured Cabling, Data Centre design and construction. Most importantly, PTS Consulting provided the interface with the local service providers and, in particular, a vital link between the professional services team and local construction companies.



The Benefits:

The Client realised the benefits of an ongoing regional working partnership with PTS Consulting, as the Hong Kong Project team was able to quickly interpret the Client's requirements and utilise knowledge of local practice, process and culture to successfully complete the project. PTS Consulting provided the Client with the assurance of highest quality service and adherence to agreed procedures and practice. Due to the success of this migration project, PTS Consulting was awarded the Sydney relocation project for the Client shortly after.

About PTS Consulting

PTS Consulting Group PLC (PTS) is one of the world's leading IT consultancies with a reputation for innovation and thought leadership. PTS is also renowned for its project management expertise. As the global leader in IT relocation projects, working with some of the world's largest companies, PTS has earned a world - wide reputation for independence, professionalism and quality of service. Headquartered in the UK and founded in 1983, PTS has worked in over 70 different countries, 250 cities and employs more than 330 staff in the Americas, EMEA and Asia-Pacific. www.ptsconsulting.com