



# Asset Management Company

## Case Study

PTS Managed Services assists a top tier asset management company to establish its first Hong Kong office in a very short time frame and within a limited budget.



### The Client:

The Client is the Hong Kong research branch of an American based top-tier Asset Management Company. It is recognised as no. 9 of the 'Top 50 U.S. Hedge Fund Groups'.

### The Challenge:

The Client was looking for a partner to provide a turn-key solution and manage the technical infrastructure implementation (including procurement, setup, and post project service support), for a three person office to be established in Hong Kong's CBD.

### The Solution:

#### 1) Equipment Procurement:

To maximise progress under such a short schedule, equipment procurement was initiated by PTS Managed Services on behalf of the Client whilst it was awaiting government approval and Business Registration. All technology equipment was delivered to PTS Managed Services premises, where it was assembled and tested before being installed on the Client site. This eliminated any major interruption to the Client's daily business operations.

#### 2) Project Implementation:

Due to its understanding of operational processes and organisational governance, as well as experience in managing the design and fit out of offices of various sizes, PTS Managed Services was engaged to manage the planning and implementation phase of the office fit-out. PTS Consultants worked alongside the Client's project team members, both in the U.S. and Hong Kong, to ensure that the entire implementation was on track and within budget.

#### 4) Post-Project IOS Support:

PTS Managed Services was additionally engaged to provide an ongoing support service and devised a package tailored to meet the Client's current and growing business requirements. PTS Managed Services' support models are based around a centralised Service Desk system and utilise a multitude of tools for remote diagnostics and network monitoring in order to proactively respond to potential issues within a Client's network infrastructure.



### The Benefits:

The Client now has a highly effective office, capable of meeting the foreseeable business requirements and providing the flexibility and robustness through virtual links to the offices of their parent company in the United States. The client relied on PTS Managed Services to provide a solution that would mitigate risk, as well as achieve project completion within demanding schedules and budgets.

### Key benefits that the project delivered to the Client included:

- Compact and stable infrastructure for hedge fund research
- Robust, seamless and secured Virtual Private Network (VPN) connection to the U.S.
- Customised and proactive IOS service for daily operation support and flexible plan for future business expansion

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#### About PTS Consulting

*PTS Consulting Group PLC (PTS) is one of the world's leading IT consultancies with a reputation for innovation and thought leadership. PTS is also renowned for its project management expertise. As the global leader in IT relocation projects, working with some of the world's largest companies, PTS has earned a world - wide reputation for independence, professionalism and quality of service. Headquartered in the UK and founded in 1983, PTS has worked in over 70 different countries, 250 cities and employs more than 330 staff in the Americas, EMEA and Asia-Pacific. [www.ptsconsulting.com](http://www.ptsconsulting.com)*